

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, November 16, 2018 at the hour of 8:30 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

I. Attendance/Call to Order

Acting Chair Hammock called the meeting to order.

Present: Acting Chair M. Hill Hammock (Substitute Member) and Director Mary B. Richardson-Lowry (2)
Directors Ada Mary Gugenheim and Layla Suleiman Gonzalez, PhD, JD
Steven Scheer (Non-Director Member)

Absent: Chair Robert G. Reiter, Jr. and Director Hon. Jerry Butler (2)

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer
Douglas Elwell – Deputy Chief Executive Officer, Finance
and Strategy
Claudia Fegan, MD – Chief Medical Officer

Charles Jones – Chief Procurement Officer
Kent Ray – Associate General Counsel
Deborah Santana – Secretary to the Board

II. Public Speakers

Acting Chair Hammock asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

III. Action Items

A. Minutes of the Finance Committee Meeting, October 19, 2018

Director Richardson-Lowry, seconded by Acting Chair Hammock, moved to accept the Minutes of the Finance Committee Meeting of October 19, 2018.
THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

During the discussion of the requests regarding grant awards relating to demonstration projects, Director Richardson-Lowry requested that the Committee receive a report sometime in the future on the effectiveness of these kinds of demonstration projects. Also with regard to the grant award requests, Director Gugenheim requested that information on the actual origin of the grant dollars be included on the transmittal.

III. Action Items

B. Contracts and Procurement Items (continued)

With regard to request number 8, Director Richardson-Lowry inquired regarding the status relating to contract compliance, and whether there is a local hire component in the contract. Mr. Jones responded that the contract compliance status is pending; when review is complete, he will report the results back to the Committee through the Chair and will include information on whether there is a local hire component.

During the discussion of request number 9, Director Richardson-Lowry noted that the System is investing in enhancements and build-outs of a number of clinics; she suggested that, once some of these have been completed, it would be valuable for members of the Board to visit some of these sites to see the improvements and services being provided in the various communities.

Director Richardson-Lowry, seconded by Acting Chair Hammock, moved the approval of request numbers 1 through 14, subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

C. Any items listed under Section III

IV. Report from Chief Procurement Officer

A. Quarterly Report – Minority and Women-Owned Business Enterprise (M/WBE) Metrics (Attachment #2)

Mr. Jones provided an overview of the report. The Committee reviewed and discussed the information.

Director Richardson-Lowry requested that Mr. Jones state the overall goals for M/WBE participation for the record. Mr. Jones responded with the following information: for professional services, the goal is 35% MBE or WBE; for goods and services, the goal is 25% MBE and 10% WBE; and for construction, the goal is 24% MBE and 10% WBE.

Director Richardson-Lowry stated that it would be good to have this information reported to the Committee by the Director of the Cook County Office of Contract Compliance at the end of the year; because there is a delta between goals set and achieved, this will provide an opportunity to discuss ways going forward to close the gap. Douglas Elwell, Deputy Chief Executive Officer of Finance and Strategy, noted that the System is bringing in a consultant to assist in building a more diverse Supply Chain; the goal is to help people get certified and fulfill the System's needs. That is something that the consultant will work on with the new Director of Cook County's Office of Contract Compliance. He added that the administration is also working on a number of individual initiatives, but additional help from the consultant in building the capacity is critically needed.

Acting Chair Hammock requested that this report be reviewed at the November Board Meeting.

B. Report of emergency purchases

There were no emergency purchases that were recently made.

V. Report from the Chief Financial Officer (Attachment #3)

- **Metrics**
- **Financials through September 2018**

Ekerete Akpan, Chief Financial Officer, provided an overview of the information contained in the report. The Committee reviewed and discussed the information.

The Committee discussed the information on slide 5 of the report regarding System-wide uninsured numbers captured by visit. Acting Chair Hammock referenced the System-wide uninsured rate of 42%; he observed that this number would seem to be composed of two (2) categories: 1) people who could qualify for Medicaid and have not applied, and 2) people who do not qualify for Medicaid but come in for free care. He inquired whether the administration is able to determine how that number breaks down between the two (2) categories. Mr. Elwell noted that this is data by visit, not by revenue; for many of the outpatient visits, it is difficult to connect the financial counselor with the patients. He indicated that staff will need to do an analysis on the subject. Acting Chair Hammock stated that perhaps next year this subject can be an area for further investigation.

Also referenced on slide 5 of the report was the observation that deliveries are down by 10%. Director Richardson-Lowry stated that it will be interesting to see how that number changes in the first and second quarter of 2019; she requested that a comparative analysis be done to make sure the organization is moving in the right direction and that marketing is where it needs to be in terms of bringing people into the System. The number of deliveries should be considerably different, considering who the System serves and where the System serves them. She noted that there was a public discussion recently about the challenges of reaching full-term delivery, particularly for women of color; this is an opportunity for the System to have a voice, close the gap, and do some studying of the issue. She added that she would be happy to assist in looking for grants to address the subject.

Dr. Claudia Fegan, Chief Medical Officer, provided additional information on the subject. She stated that the maternal mortality rate in the U.S. has gone from single digits in the 1980s to double digits today - now 26% of women die in childbirth for every 100,000 live births. The rate has more than doubled at a time when everyone else's rate has gone down. It is a huge issue and there are a lot of factors, but the reality is that women of color, particularly black women but Latinas as well, have more than twice the risk of death in childbirth than white women with an 8th grade education. Public health experts around the country are looking at this issue to determine the causes and factors so that rate can be exponentially reduced.

VI. Adjourn

As the agenda was exhausted, Acting Chair Hammock declared the meeting
ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
M. Hill Hammock, Acting Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Request: Request made for future report on the effectiveness of demonstration projects supported by grant dollars. (Page 1)
- Request: Request made for information on contract compliance and local hire component on request number 8. (Page 2)
- Follow-up: Request made for an analysis/breakdown of the System-wide uninsured rate. (Page 3)
- Request: Request made for a comparative analysis on deliveries in the 1st and 2nd quarter of 2019, and further study of the challenges in reaching full-term delivery. (Page 3)

Cook County Health and Hospitals System
Finance Committee Meeting
Friday, November 16, 2018

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
NOVEMBER 16, 2018 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Award Renewal							
1	Illinois Department of Public Health	Service - Cities Readiness Initiative Program	Grant renewal amount: \$148,683.00	n/a	n/a	CCDPH	3
Accept Grant Awards							
2	Northwestern University	Product and Service - PCORnet 2.0/PCRnet Clinical Research Network Infrastructure	Grant award amount: \$296,242.00	n/a	n/a	System	4
3	Illinois Children's Healthcare Foundation	Product and Service - Cook County Demonstration of the MEND Program	Grant award amount: \$246,158.00	n/a	n/a	System	5
4	Illinois Public Health Institute / Chicago Department of Public Health	Product and Service - Chicago Collaboration to Advance Reach, Equity and Systems (Chicago CARES) to Prevent Diabetes	Grant award amount: \$135,000.00	n/a	n/a	System	6
Increase Contracts							
5	Shred-it USA, Inc.	Service - shredding services	\$250,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2017/1 vendor available)	System	7
6	GRM Information Management Services	Service - off-site central storage of medical records	\$200,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2014/4 responses)	System	8
Amend, Extend and Increase Contract							
7	Medidal (medical data logistics)	Service - pharmacy prescription claims processing service	\$2,000,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2014/2 responses)	System	9

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
NOVEMBER 16, 2018 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts							
8	AmerisourceBergen	Service - prime pharmaceutical distribution services	\$400,000,000.00	GPO	3	System	10
9	Paschen Ashlaur Joint Venture	Service - Cicero Health Center Renovation / Replacement Project	\$5,510,000.00	RFP	5	ACHN	11
10	GE Healthcare	Product - full turn-key PET CT system	\$4,044,139.41	GPO	2	System	12
11	Abbott Labs Inc.	Product - rental reagent agreement for instrument systems	\$3,694,320.48	GPO	4	System	13
12	Triad Isotopes, Incorporated	Product - radiopharmaceuticals / radioisotopes	\$2,667,258.21	GPO	4	System	14
Real Estate-related Matter: Execute Lease Amendment							
13	Illinois Medical District Commission	For premises located at 600 S. Hoyne Avenue, in Chicago, Illinois. The Illinois Department of Healthcare and Family Services, in collaboration with the Cook County Board and CCHHS utilize this space to enable enrollment of individuals currently ineligible for Medicaid into CountyCare	See transmittal for fiscal impact	n/a	n/a	System	15
Real Estate-related Matter: Execute New Lease Agreement							
14	Eighteenth Street LLC	For premises located at 5912 W. Cermak Road, in Cicero, Illinois. The space will be utilized as a health center to serve the residents of Cook County.	See transmittal for fiscal impact	n/a	n/a	ACHN	16

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Terry Mason, M.D., Chief Operating Officer, Cook County Department of Public Health (CCDPH)	
DATE: 10/09/2018		PRODUCT / SERVICE: Service – Cities Readiness Initiative Program	
TYPE OF REQUEST: Grant Contract Renewal		VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, Illinois	
ACCOUNT: *9201801- 53477		GRANT FUNDED /RENEWAL AMOUNT: \$148,683.00	
CONTRACT PERIOD: 08/01/2018 thru 06/30/2019		GRANT AWARD NUMBER: 97580004G	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

On 10/27/2017 the Cook County Health and Hospitals System (CCHHS) Board of Directors approved the previous Grant Agreement with the Illinois Department of Public Health for twelve (12) months from 07/01/2017 thru 06/30/2018 in the amount of \$148,685.00.

NEW PROPOSAL JUSTIFICATION:

As a state certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide support activities to assist suburban Cook County communities in planning and exercises for public health incidents/emergencies.

*The cost of the early termination of this grant is approximately \$36,864.00.

TERMS OF REQUEST:

This is a request to renew grant contract number 97580004G in an amount not to exceed \$148,683.00, as needed, for a period of twelve (12) months from 08/01/2018 thru 06/30/2019.

CCHHS Deputy CEO: 
Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy

CCHHS CEO: 
John Jay Shannon, MD, Chief Executive Officer

APPROVED

NOV 30 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

1

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and William Trick, M.D., Director, Collaborative Research Unit		EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy <i>DZE</i>	
DATE: 10/26/2018		PRODUCT / SERVICE: Product and Service - PCORnet 2.0/PCRnet Clinical Research Network Infrastructure	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Northwestern University, Chicago, IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: N/A		GRANT FUNDED /RENEWAL AMOUNT: \$296,242.00	
CONTRACT PERIOD: 11/01/2018 thru 09/30/2020		GRANT AWARD NUMBER: PCRF #1236	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:

There is no prior history for this grant.

NEW PROPOSAL JUSTIFICATION:

Cook County Health (CCH) will function as a member of PCORnet 2.0 network whose primary goal is to conduct people-centered research that answers questions important to patients, caregivers and clinicians.

TERMS OF REQUEST:

This is a request to accept grant award number PCRF #1236 in an amount not to exceed \$296,242.00, as needed, for a twenty-three (23) month period from 11/01/2018 thru 09/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCHHS CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

NOV 30 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

2

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy <i>DE</i>	
DATE: 10/29/2018		PRODUCT / SERVICE: Product and Service - Cook County Demonstration of the MEND Program	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Illinois Children's Healthcare Foundation, Oak Brook, IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: N/A		GRANT FUNDED /RENEWAL AMOUNT: \$246,158.00	
CONTRACT PERIOD: 12/01/2018 thru 11/30/2021		GRANT AWARD NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:

There is no prior history for this grant.

NEW PROPOSAL JUSTIFICATION:

This is a request to accept a new grant award for the Cook County Demonstration of the MEND Program. Under this agreement, Cook County Health (CCH) will pilot a test implementation of the Mastering Each New Direction (MEND) program, in partnership with its developers at Loma Linda University. MEND is a family focused, evidence based intervention for children and adolescents with chronic illness. Its goal is to increase a child and family's ability to comply with prescribed medical treatments and thus to stabilize children's health status. CCH will work with Loma Linda University to adapt the model from an intensive outpatient behavioral health model, to one that is implemented less intensively in community clinics.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not to exceed \$246,158.00, as needed, for a thirty-six (36) month period from 12/01/2018 thru 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCHHS CEO:

John Jay Shannon, M.D., Chief Executive Officer



APPROVED

NOV 30 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

3

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:

Leticia Reyes-Nash, Director of Programmatic Services

EXECUTIVE SPONSOR:

 Douglas L. Elwell, Deputy Chief Executive Officer,
Finance and Strategy *DEE*
DATE:

10/26/2018

PRODUCT / SERVICE:

Product and Service- Chicago Collaboration to Advance Reach, Equity, and Systems (Chicago CARES) to Prevent Diabetes

TYPE OF REQUEST:

Accept Grant Award

VENDOR / SUPPLIER:

Illinois Public Health Institute/Chicago Department of Public Health, Chicago, IL

ACCOUNT: FISCAL IMPACT NOT TO EXCEED:
N/A

GRANT FUNDED /RENEWAL AMOUNT:
\$135,000.00

CONTRACT PERIOD:

11/01/2018 thru 09/29/2019

GRANT AWARD NUMBER:
N/A

COMPETITIVE SELECTION METHODOLOGY:

NA

NON-COMPETITIVE SELECTION METHODOLOGY:

NA

PRIOR CONTRACT HISTORY:

There is no prior history for this grant.

NEW PROPOSAL JUSTIFICATION:

The Cook County Health (CCH) Diabetes Prevention Program (DPP) aims to support patients with prediabetes in maintaining a healthy lifestyle and expand access to crucial preventive services.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not to exceed \$135,000.00 as needed, for a ten (10) month period from 11/01/2018 thru 09/29/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCHHS CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

NOV 30 2018

 BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

4

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Daniel J. Ruiz, Senior Manager, Supply Chain Operations		EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy <i>DE</i>	
DATE: 10/31/2018		PRODUCT / SERVICE: Service – Shredding Services	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Shred-it USA, Inc., Glendale Heights, Illinois	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$250,000.00	GRANT FUNDED /RENEWAL AMOUNT: N/A
ORIGINAL CONTRACT PERIOD: 10/10/2017 thru 10/09/2020			CONTRACT NUMBER: H17-25-0021
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (1)			

PRIOR CONTRACT HISTORY:

Contract number H17-25-0021 was executed by the Department of Supply Chain Management on 11/06/2017 in the amount of \$145,278.90 for a thirty-six (36) month period from 10/10/2017 thru 10/09/2020.

NEW PROPOSAL JUSTIFICATION:

This contract provides secure bins strategically located within each facility for staff use to deposit documents requiring secured pickup for destruction. Additional funds required due to recent professional building moves.

TERMS OF REQUEST:

This is a request to increase contract number H17-25-0021 in an amount not to exceed \$250,000.00, as needed, for the remainder of the contract period through 10/09/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO: _____

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

NOV 30 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
5

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Daniel J. Ruiz, Senior Manager, Supply Chain Operations		EXECUTIVE SPONSOR: Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy <i>DEE</i>	
DATE: 10/25/2018		PRODUCT / SERVICE: Service – Off-site Central Storage of Medical Records	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: GRM Information Management Services, Bedford Park , IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$200,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 07/01/2016 thru 06/30/2019		CONTRACT NUMBER: H16-25-100	
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2014-4)			

PRIOR CONTRACT HISTORY:

On 07/24/2016, the Cook County Health and Hospitals System (CCHHS) Board approved contract number H16-25-100 in an amount not to exceed \$1,081,396.22 for a thirty-six (36) month period from 07/01/2016 through 06/30/2019. This contract was for off-site medical record indexing, storage, and retrieval services for various departments across CCHHS. An Amendment was executed by the Department of Supply Chain Management on 07/20/2016 to increase the contract by \$104,940.00 to include storage and retrieval of mammography records. On 11/16/2016 the Department of Supply Chain Management executed an Amendment to increase the contract by \$29,104.00 to include additional departments.

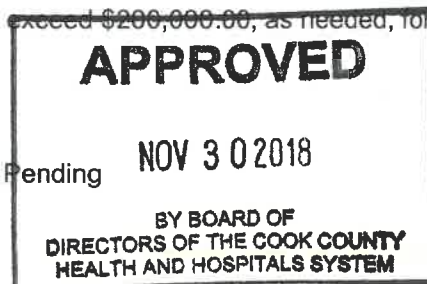
NEW PROPOSAL JUSTIFICATION:

The vendor will perform the additional scope of scanning of accreditation files into a centralized database and storage of non-medical files.

TERMS OF REQUEST:

This is a request to increase contract number H16-25-100 in an amount not to exceed \$200,000.00, as needed, for the remainder of the contract period through 06/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCHHS CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
6

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: CaTanya Norwood, Senior Director, Pharmacy Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
DATE: 11/01/2018		PRODUCT / SERVICE: Service – Pharmacy Prescription Claims Processing Service	
TYPE OF REQUEST: Amend, Extend & Increase Contract		VENDOR / SUPPLIER: Medidal (medical data logistics), Chicago, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$2,000,000.00	GRANT FUNDED /RENEWAL AMOUNT: N/A
ORIGINAL CONTRACT PERIOD: 11/01/2014 thru 11/30/2018		REVISED CONTRACT PERIOD: 12/01/2018 thru 11/30/2021	CONTRACT NUMBER: H14-25-045
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2014-2)			

PRIOR CONTRACT HISTORY:
Contract number H14-25-045 was approved by the Board of the Cook County Health and Hospitals System (CCHHS) for pharmacy prescription claims processing services, on 08/28/2015 in the amount of \$295,000,000 for the period from 11/01/2014 thru 10/31/2017. On 10/31/2014 an Amendment was approved by the CCHHS Board to increase the amount of the contract by \$4,500,000. Amendments were executed by the Department of Supply Chain Management to expound on scope and deliverable and extend the contract through 11/30/2018.

NEW PROPOSAL JUSTIFICATION:
This is a request to continue the provision of prescription claims processing services for the six CCH ambulatory pharmacies. The services performed are checking patient eligibility, processing prescription claims for outpatients who are identified as "self-pay" and rebilling claims for prescriptions that have been rejected by third party payors. The service for "self-pay" claims consists of identifying potential third-party payors and verifying Medicaid and Medicare D eligibility. The service category for third party claims consists of billing rejected pharmacy claims.

In addition to the rebilling rejected claims Medidal will provide third-party payors eligibility information via a HL7 interface for the purpose of increasing billing capabilities at point of sale.

TERMS OF REQUEST:
This is a request to amend, extend and increase number H14-25-045 in an amount not to exceed \$2,000,000.00, as needed, for a thirty-six (36) month period from 12/01/2018 thru 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

NOV 30 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
7

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

Cook County Health & Hospitals System

BOARD APPROVAL REQUEST

SPONSOR: CaTanya Norwood, Senior Director, Pharmacy Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
DATE: 11/01/2018	PRODUCT / SERVICE: Service - Prime Pharmaceutical Distribution Services		
TYPE OF REQUEST: Execute Contact	VENDOR / SUPPLIER: AmerisourceBergen, Roanoke, TX		
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$400,000,000.00		GRANT FUNDED /RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 12/01/2018 thru 11/30/2023		CONTRACT NUMBER: H18-25-105	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO-3		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H15-25-110 was approved by the Board of the Cook County Health and Hospitals System (CCHHS) for pharmaceutical distribution services on 08/28/2015 in the amount of \$295,000,000 for a thirty-six (36) month period from 10/01/2015 thru 09/30/2018. An amendment was executed by the Department of Supply Chain Management on 10/01/2018 to extend the contract through 11/30/2018.

NEW PROPOSAL JUSTIFICATION:

This request is to enter into a contract for prime pharmaceutical distribution services. The vendor is one of three national pharmaceutical wholesalers approved by the Health System's GPO and 340B prime purchasing program. The vendor committed to a cost minus discount of 8.20% on purchases paid within 15 days (current practice).

Services provided include electronic ordering, next day delivery, an electronic catalog of tens of thousands of products, electronic checking of order for least expensive product in catalog, order confirmation, the ability to pull from multiple distribution points across the country, bar code ordering and inventory of product, disaster backup planning, electronic uploading of pricing into pharmacy computer system, and electronic uploading of product received in hospital inventory system.

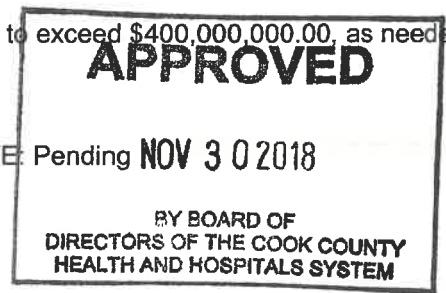
TERMS OF REQUEST:

This is a request to execute contract number H18-25-105 in an amount not to exceed \$400,000,000.00, as needed, for a sixty (60) month period from 12/01/2018 thru 11/30/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending **NOV 30 2018**

CCHHS Deputy CEO: *Douglas L. Elwell*
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*
John Jay Shannon, M.D., Chief Executive Officer



Request #
8

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director, Facilities	
DATE: 11/01/2018		PRODUCT / SERVICE: Service – Cicero Health Center Renovation/Replacement Project	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Paschen Ashlaur Joint Venture, Chicago, IL	
ACCOUNT: 520825		FISCAL IMPACT NOT TO EXCEED: \$5,510,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 12/01/2018 thru 04/30/2019		CONTRACT NUMBER: H18-25-103	
X	COMPETITIVE SELECTION METHODOLOGY: RFP (5)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history for this service.

NEW PROPOSAL JUSTIFICATION:


This request will provide for tenant improvement build-out and associated systems replacement at 1800A South Harlem Avenue, North Riverside, IL 60546. The contract will furnish all means, methods, labor, material, tools, equipment, transportation and services for performing the renovations of this site for a new health center.

TERMS OF REQUEST:


This is a request to execute contract number H18-25-103 in an amount not to exceed \$5,510,000.00, as needed for a five (5) month period from 12/01/2018 thru 04/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO:


Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO:


John Jay Shannon, M.D., Chief Executive Officer

APPROVED

NOV 30 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

9

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Joseph H. Price Jr., Sr. Director of Medical Imaging		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
DATE: 10/25/2018		PRODUCT / SERVICE: Product – Full Turn-Key PET CT System	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: GE Healthcare, Wauwatosa, WI	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$4,044,139.41	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: One-Time Capital Purchase		CONTRACT NUMBER: H18-76-101	
X	COMPETITIVE SELECTION METHODOLOGY: GPO (2)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history for this product.

NEW PROPOSAL JUSTIFICATION:

This request will enable the physicians to view the patient's molecular imaging in all digital format and will also permit data collection and assist with treatment. This services was previously outsourced and will be secured through a leasing option.

TERMS OF REQUEST:

This is a request to execute contract number H18-76-101 in an amount not to exceed \$4,044,139.41, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

NOV 30 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
10

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Barbara Litzenberger, Interim Lab Director		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital	
DATE: 10/26/2018	PRODUCT / SERVICE: Product - Rental Reagent Agreement for Instrument Systems		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Abbott Labs Inc., Abbott Park, IL		
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$3,694,320.48		GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2019 thru 12/31/2021		CONTRACT NUMBER: H18-73-077	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H14-25-046 was approved by the Board of the Cook County Health & Hospitals System on 07/25/2014 in an amount not to exceed \$6,357,498.00 for a thirty-six (36) month period from 08/01/2014 through 07/31/2017. Amendments were executed by the Department of Supply Chain Management to modify some of the contract provisions ancillary equipment and extend the contract through 12/31/2018.

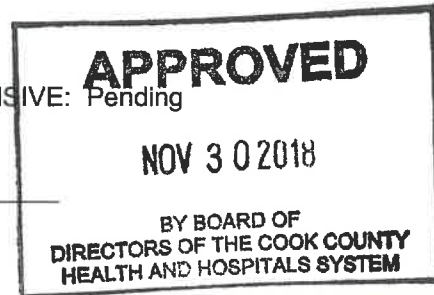
NEW PROPOSAL JUSTIFICATION:

The vendor will provide usage of two (2) m2000 Realtime PCR Instrument Systems for the testing of HIV, HepC, and HepB viral load and genotyping and the accompanying consumables and reagents.

TERMS OF REQUEST:

This is a request to execute contract number H18-73-077 in an amount not to exceed \$3,694,320.48, as needed, for a thirty-six (36) month period from 01/01/2019 through 12/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCHHS Deputy CEO: *Douglas L. Elwell*
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: *John Jay Shannon*
John Jay Shannon, M.D., Chief Executive Officer

Request #
11

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Joseph H. Price, Jr., Sr. Director of Medical Imaging		EXECUTIVE SPONSOR: Jarrod G. Johnson Chief Operating Officer, Hospital Based Services	
DATE: 10/29/2018		PRODUCT / SERVICE: Product - Radiopharmaceuticals / Radioisotopes	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Triad Isotopes, Incorporated, Boston MA	
ACCOUNT: 53814		FISCAL IMPACT NOT TO EXCEED: \$2,667,258.21	GRANT FUNDED /RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 11/01/2018 thru 10/31/2021		CONTRACT NUMBER: H18-25-102	
X	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

The Cook County Health and Hospitals System (CCHHS) Board of Directors approved contract number H16-73-136 on 09/30/2016 in an amount not to exceed \$1,664,973.41 for a period of twenty-four (24) from 11/01/2016 through 10/31/2018.

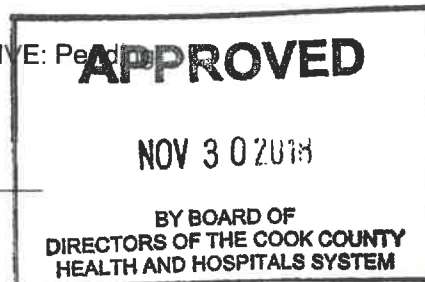
NEW PROPOSAL JUSTIFICATION:

The request will continue the provision of radiopharmaceuticals / radioisotopes for diagnostic and therapeutic nuclear medicine and PET CT services at Cook County Health (CCH). The ability to serve the out-patient population is greatly dependent on the vendor's ability to promptly provide services.

TERMS OF REQUEST:

This is a request to execute contract number H18-25-102 in an amount not to exceed \$2,667,258.21, as needed for a period of thirty-six (36) months from 11/01/2018 through 10/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCHHS Deputy CEO: Douglas L. Elwell
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO: John Jay Shannon
John Jay Shannon, M.D., Chief Executive Officer

Request #
12

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •



Toni Preckwinkle

President

Cook County Board of
Commissioners

John Jay Shannon, MD

Chief Executive Officer

Cook County Health &
Hospitals System

Board Members

M. Hill Hammock
Chairman

Commissioner Jerry Butler
Vice Chairman

Mary Driscoll, RN, MPH

Ada Mary Gugenheim

Emilie N. Junge

David Ernesto Munar

Robert G. Reiter, Jr.

Mary B. Richardson-Lowry

Layla P. Suleiman Gonzalez, PhD, JD

Sidney A. Thomas, MSW

Austin Health Center

Cermak Health Services

Children's Advocacy Center

Cicero Health Center

Ruth M. Rothstein
CORE Center

Cottage Grove Health Center

CountyCare Health Plan

Englewood Health Center

Logan Square Health Center

Morton East Adolescent
Health Center

Near South Health Center

Oak Forest Health Center

Dr. Jorge Prieto Health Center

Provident Hospital

Cook County Department
of Public Health

Robbins Health Center

John Sengstacke Health Center

John H. Stroger, Jr. Hospital

Vista Health Center

Woodlawn Health Center

November 7, 2018

Chairman Hill Hammock
Cook County Health and Hospitals System

Dear Chairman Hammock:

This is a request for approval of a Lease Amendment between the Illinois Medical District Commission, a political subdivision of local government, body politic and corporate, as Landlord and the County of Cook, as Tenant in the building located at 600 S. Hoyne Avenue, Chicago, IL. The Illinois Department of Healthcare and Family Services (HFS), in collaboration with the Cook County Board and CCH, utilize this space to enable enrollment of individuals currently ineligible for Medicaid into CountyCare until their new space is ready in 2019. Details are:

Landlord:	Illinois Medical District Commission
Tenant:	County of Cook
Using Agency:	Cook County Health
Location:	600 S. Hoyne Avenue, Chicago, IL
Term:	November 1, 2018 – June 30, 2019
Space Occupied:	9,300 square feet
Base Rent:	\$20.90 psf

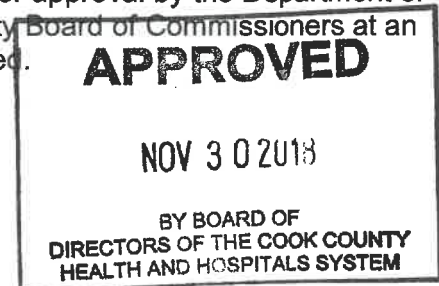
Term	Monthly Rent	Total Rent
8 months	\$16,197.50	\$129,580

Approval of this item would commit Fiscal 2018 and 2019 Funds. (896/550129 Account).

This Lease Amendment is being submitted for approval by the Department of Real Estate Management to the Cook County Board of Commissioners at an upcoming meeting. Approval is recommended.

Sincerely,

Douglas L. Elwell
Deputy CEO for Finance and Strategy



Request #
13



Toni Preckwinkle

President

Cook County Board of
Commissioners

John Jay Shannon, MD

Chief Executive Officer

Cook County Health &
Hospitals System

Board Members

M. Hill Hammock

Chairman

Commissioner Jerry Butler

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David Ernesto Munar

Robert G. Reiter, Jr.

Mary B. Richardson-Lowry

Layla P. Suleiman Gonzalez, PhD, JD

Sidney A. Thomas, MSW

November 7, 2018

Chairman Hill Hammock

Cook County Health and Hospitals System

Dear Chairman Hammock:

This is a request for approval of a new lease agreement between Eighteenth Street LLC, an Illinois LLC as Landlord and the County of Cook, as Tenant in the building located at 5912 W. Cermak Road, Cicero, IL. Cook County Health will utilize this space as a health center to serve the residents of Cook County. Details are:

Landlord:	Eighteenth Street LLC
Tenant:	County of Cook
Using Agency:	Cook County Health
Location:	5912 W. Cermak Road, Cicero, IL
Term:	December 1, 2018 – November 30, 2019
Space Occupied:	Approximately 7,500 square feet
Base Rent: / Purchase Price:	\$15,039.08 monthly or \$180,468.96 annually
Termination:	120 day written notice

Approval of this item would commit Fiscal 2019 Funds. (893/550129 Account).

This Lease Agreement is being submitted for approval by the Department of Real Estate Management to the Cook County Board of Commissioners at an upcoming meeting. Approval is recommended.

Sincerely,

Douglas L. Elwell
Deputy CEO for Finance and Strategy

APPROVED

NOV 30 2018

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

14

Austin Health Center

Cermak Health Services

Children's Advocacy Center

Cicero Health Center

Ruth M. Rothstein

CORE Center

Cottage Grove Health Center

CountyCare Health Plan

Englewood Health Center

Logan Square Health Center

Morton East Adolescent

Health Center

Near South Health Center

Oak Forest Health Center

Dr. Jorge Prieto Health Center

Provident Hospital

Cook County Department
of Public Health

Robbins Health Center

John Sengstacke Health Center

John H. Stroger, Jr. Hospital

Vista Health Center

Woodlawn Health Center

Cook County Health and Hospitals System
Finance Committee Meeting
Friday, November 16, 2018

ATTACHMENT #2

MWBE METRICS-2ND QUARTER 2018				
Contracts March, April, May, 2018				
Month	Thursday, March 29, 2018	Friday, April 27, 2018	Friday, May 25, 2018	TOTAL
Number of Contracts Awarded	19	11	14	44
Total Award Value	\$223,609,550	\$7,927,554	\$44,015,722	\$275,552,826
Number of Contracts with Goals	13	5	6	24
Value	\$207,832,822	\$4,131,305	\$12,963,557	\$224,927,684
% Total Award	93%	52%	29%	82%
MWBE as Prime	1	2	1	4
Prime Award Value	\$200,000	\$917,800	\$1,018,462	\$2,136,262
% Contract w/goal	0.01%	22.00%	8.00%	1.00%
MWBE as Subcontractor	8	2	5	15
Sub Award Value	\$27,670,386	\$656,810	\$3,086,906	\$31,414,102
% Contract w/goal	13.00%	16.00%	24.00%	14.00%
Number of Full Waivers	4	1	0	5
Waiver Value	\$1,213,870	\$306,566	\$1,071,890	\$2,592,326
% Contract w/goal	0.06%	7.00%	8.00%	1.00%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.

This means that there were no certified MWBE to provide the specific Good, Service or Equipment.

The total award for Prime and Subcontractors of \$33,550,364 represents 15% of the contract with goals values and 12% of the total contract award value.

The month of March reflected an item for Evolent Health for Third Party Administrative Services to CountyCare in the amount of \$189M.

The month of May reflected an item for GE Healthcare Financial Services in the amount of \$20M.

MWBE METRICS- 3rd Quarter 2018				
Contracts June, July, August, 2018				
Month	Friday, June 29, 2018	Friday, July 27, 2018	Friday, August 31, 2018	TOTAL
Number of Contracts Awarded	11	12	12	35
Total Award Value	\$6,897,416	\$285,953,733	\$27,618,405	\$320,469,554
Number of Contracts with Goals	8	5	6	19
Value	\$4,627,203	\$281,380,075	\$18,606,951	\$304,614,229
% Total Award	67%	98%	67%	95%
MWBE as Prime	0	0	0	0
Prime Award Value	\$0	\$0	\$0	\$0
% Contract w/goal	0.00%	0.00%	0.00%	0.00%
MWBE as Subcontractor	5	5	6	16
Sub Award Value	\$1,296,290	\$8,051,785	\$2,061,412	\$11,409,487
% Contract w/goal	28.00%	3.00%	1.00%	4.00%
Number of Full Waivers	2	0	1	3
Waiver Value	\$323,451	\$90,432,958	\$3,384,586	\$94,140,995
% Contract w/goal	7.00%	32.00%	18.00%	31.00%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.

This means that there were no certified MWBE to provide the specific Good, Service or Equipment.

The total award for Prime and Subcontractors of \$11,409,487 represents 4% of the contract with goals values and 3.6% of the total contract award value.

The month of July reflects items for Evolent Health, OptumRx, DentaQuest and First Transit of \$5.48B of claims and \$280.5M of Administrative Services.

The Administrative Services are subject to MWBE participation. Participation to goal was low as reflected in the high waiver amount for the month.

Cook County Health and Hospitals System
Finance Committee Meeting
Friday, November 16, 2018

ATTACHMENT #3

Cook County Health & Hospitals System

Finance Committee Meeting November 2018

Ekerete Akpan
CFO

Finance Committee : November 2018



Agenda

1. System-wide Financials & Stats
 - a. Financials
 - b. Observations
 - c. Financial / Revenue Cycle metrics
2. CCHHS Provider Service Financials & Stats
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Department of Public Health Financials & Stats
6. Administration Financials



CCHHS Systems-wide Financial Statements

Finance Committee : November 2018

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COOK COUNTY HEALTH
& HOSPITALS SYSTEM
CCHHS

Income Statement for the Ten Months ending September 2018(in thousands)

	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	523,079	530,294	\$ (7,215)	-1%
CountyCare Capitation Revenue	1,583,958	1,412,192	\$ 171,765	12%
Access Payments	93,873	93,873	\$ -	0%
Other Revenue	12,372	9,167	\$ 3,205	35%
Total Operating Rev	2,213,281	2,045,526	\$ 167,755	8%
<u>Operating Expenses</u>				
Salaries & Benefits	532,305	554,572	\$ 22,266	4%
Overtime	36,564	30,184	\$ (6,380)	-21%
Pension*	202,802	202,802	\$ -	0%
Supplies	62,747	51,143	\$ (11,603)	-23%
Pharmaceutical Supplies	70,695	108,381	\$ 37,686	35%
Purch. Svs., Rental, Oth.	233,850	203,618	\$ (30,232)	-15%
External Claims Expense	1,340,051	1,126,527	\$ (213,525)	-19%
Insurance Expense	18,638	21,942	\$ 3,304	15%
Depreciation	28,753	27,209	\$ (1,543)	-6%
Utilities	10,675	9,747	\$ (928)	-10%
Total Operating Exp	2,537,080	2,336,125	\$ (200,956)	-9%
Operating Margin	(323,800)	(290,599)	(33,201)	-11%
Operating Margin %	-15%	-14%	0%	-3%
Non Operating Revenue	210,765	210,765	-	0%
Net Income/(Loss)	(113,035)	(79,834)	(33,201)	-42%

*Year to Date (10 months) Pension Liability per GASB

Finance Committee : November 2018

Unaudited Financial Statement



COOK COUNTY HEALTH
& HOSPITALS SYSTEM
CC+HHS

Observations

Operating Margin - challenging to budget but drivers to watch vs. same time FY17

- Primary Care visits down 1% while Specialty Care visits up 8%
- Surgical Cases up 5% and slightly above FY 2018 Target
- Inpatient Discharges down 12% and LOS 7% higher
- Emergency Department visits up 1%
- Deliveries down 10%.
- System-wide uninsured numbers, captured by visit held 42% (Provident 34%, ACHN 42%, Stroger 44%)
- System wide Financial /Revenue Cycle ratios are indicating sustained progress
- CountyCare contributed \$170M to CCHHS



Financial Metrics

Metric	As of end Sep-16/YTD	As of end Sep-17/YTD	As of end Sep-18/YTD	Target
Days Cash On Hand**	71	77	44	60*
Operating Margin***	-12.6%	-20.6%	-5.5%	-5.4%
Overtime as Percentage of Gross Salary	8.0%	7.8%	7.4%	5.0%*
Average Age of Plant (Years)	21.1	22.1	24.4	10.7

*Days Cash on Hand - CCHHS target 60 days, Moody's 198 days . Overtime as percentage of Gross Salary – CCHHS target 5% , Moody's 2%

** Days Cash in Hand – Point in time i.e. as of end June for each year

***Excludes Pension Expense-Target based on compare group consisting of 'like' health systems : Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health

Unaudited Financial Statement

Finance Committee : November 2018



COOK COUNTY HEALTH
& HOSPITALS SYSTEM
CCHHS

Revenue Cycle – Metrics

Metric	Average FYTD 2018	Sept-18	Oct-18	Benchmark
Average Days in Accounts Receivable <i>(lower is better)</i>	110	94	86	45.85 – 54.9*
Discharged Not Finally Billed Days <i>(lower is better)</i>	8.0	7.0	6.9	NA
Claims Initial Denials Percentage <i>(lower is better)</i>	29%	18%	19%	NA

Definitions:

Average Days in Accounts Receivable: Total accounts receivable over average daily revenue

Discharged Not Finally Billed Days: Total charges of discharge not finally billed over average daily revenue

Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted.

* Source HFMA Key Hospital Statistics and Ratio Margins – Posted 2014

Finance Committee : November 2018

Unaudited Financial Statement



COOK COUNTY HEALTH
& HOSPITALS SYSTEM
CC+HHS

CCHHS Provider Services

Financial Statements & Operational Stats

Finance Committee : November 2018

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COOK COUNTY HEALTH
& HOSPITALS SYSTEM
CCHHS

Income Statement for the Ten Months ending September 2018(in thousands)

CCHHS Providers	Year-To-Date		Variance	
	Actual	Budget	%	\$
Operating Revenue				
Net Patient Service Revenue	523,079	530,294	-1%	(7,215)
Access Payments	93,873	93,873	0%	-
Other Revenue	10,559	7,824	35%	2,735
Total Operating Rev	627,511	631,991	-1%	(4,480)
Operating Expenses				
Salaries & Benefits	437,501	440,762	1%	3,261
Overtime	30,734	25,568	-20%	(5,166)
Pension*	164,492	164,492	0%	-
Supplies	59,616	69,190	14%	9,573
Pharmaceutical Supplies	64,840	80,157	19%	15,317
Purch. Svs., Rental, Oth.	156,672	140,871	-11%	(15,801)
Insurance Expense	18,638	21,942	15%	3,304
Depreciation	17,923	17,925	0%	2
Utilities	10,631	9,707	-10%	(924)
Total Operating Exp	961,048	970,613	1%	9,566
Operating Margin	(333,537)	(338,623)	2%	5,086
Operating Margin %	-53%	-54%	1%	0%
Non Operating Revenue	108,101	108,101	0%	-
Net Income/(Loss)	(225,435)	(230,521)	2%	5,086
CountyCare Internal Claims	169,997	178,006	4%	(8,009)

*Year to Date (10 months) Pension Liability per GASB

Finance Committee : November 2018

Unaudited Financial Statement



COOK COUNTY HEALTH
& HOSPITALS SYSTEM
CCHHS

Revenue Statement for the Ten Months ending Sept. 2018(in thousands)

CCHHS Providers	Year-To-Date <i>Actual</i>
Gross Revenue	1,417,085
<u>Adjustments</u>	
Contractual Adjustments	(492,322)
Charity Adjustments	(450,525)
Total Adjustment	(942,847)
Gross NPSR	474,238
Bad Debt Allowance	(192,023)
Adjusted NPSR	282,214
DSH	130,583
BIPA	110,281
Adjusted NPSR plus DSH and BIPA	523,079
Adjusted NPSR plus DSH and BIPA as a % of Gross	37%

NPSR: Net Patient Service Revenue
DSH: Disproportionate Share Hospital
revenue

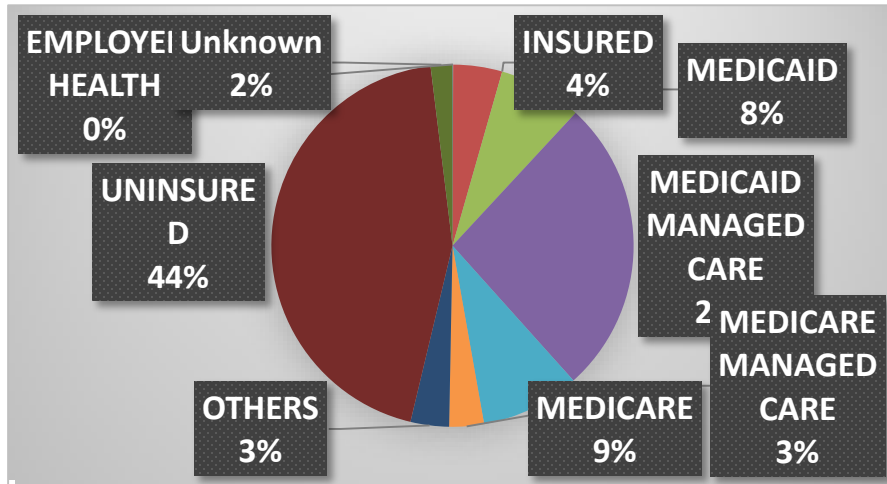
Finance Committee : November 2018

Unaudited Financial Statement



**COOK COUNTY HEALTH
& HOSPITALS SYSTEM**
CCHHS

Stroger Operation Overview for Ten Months ending September 2018



Comments:

- Sustained surgical cases growth
- Leadership continues to work on Observation days and discharges via UM committee
- Leadership continues to review the LWBS
- Trauma cases impacts some scheduled visits/procedures
- Payor mix by charges at Stroger has more uninsured vs. Provident & ACHN

*includes Fantus, CORE, Specialty Care, Hospital-Based Clinics, Sengstacke Psych, Austin Behavioral Health & all GMC locations

** 2017 volume from Fantus & 2018 volume from Specialty Care + Sengstacke + Austin

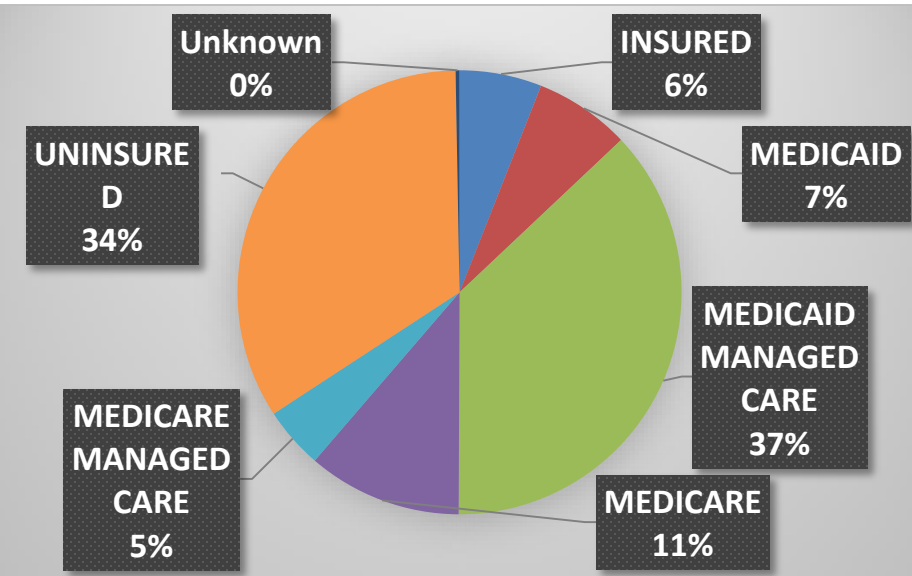
Inpatient/Observation-FYTD			
Measure	FYTD2018	FYTD Target	FYTD2017
Inpatient Discharges	14,899	16,880	16,853
- Long Stay Admissions	2,992	3,150	3,166
- One Day Admissions	827	1,020	1,026
Inpatient Days	72,655	79,710	79,913
Observation Discharges	8,566	7,190	7,143
Observation Days (Observation Discharge)	15,665	7,190	15,513
Avg LOS (Inpatient Discharge)	5.6	5.4	5.2
Surgical Cases	10,325	10,970	9,976
Radiology Tests	69,770	---	72,903
Deliveries	834	1,000	979
Emergency- FYTD			
Measure	FYTD2018	FYTD Target	FYTD2017
Emergency Visits	101,950	101,500	101,576
Adult Emergency Visits	84,115	83,830	83,714
Peds Emergency Visits	5,876	5,730	5,788
Trauma Visits	6,644	6,630	6,672
LWBS	5,315	5,310	5,402
Radiology Tests	51,173	---	53,820
Outpatient Clinic- FYTD			
Measure	FYTD2018	FYTD Target	FYTD2017
Total Registrations*	458,276	---	476,330
Total Provider Visits*	282,856	269,520	269,260
Specialty/Diagnostic/Procedure Provider Visits			
- Hospital-Based		9,620	
- Specialty Care/Fantus	180,004	149,338	163,927
- CORE	7,246	7,180	6,481
- Behavioral Health/Psych**	15,609	16,940	15,674
Primary Care Provider Visits			
- GMC	36,584	43,000	39,428
- Peds Primary	3,429	4,040	3,642
- CORE primary	15,713	17,750	16,105

Finance Committee : November 2018



COOK COUNTY HEALTH
& HOSPITALS SYSTEM
CC+HHS

Provident Operation Overview for Ten Months ending September 2018



Comments:

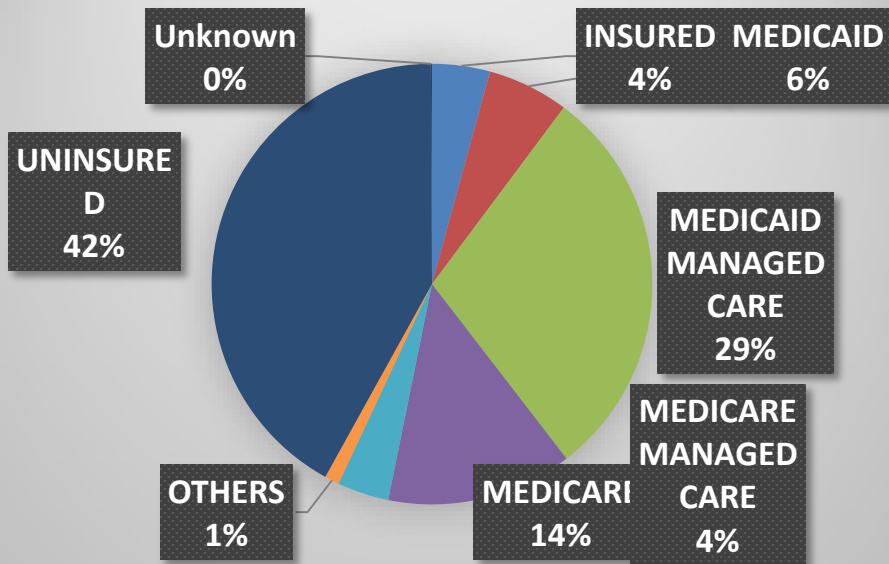
- Payor mix by charges at Provident has less uninsured vs. Stroger & ACHN
- Leadership reviewing Observation days & discharges, Left without being seen
- Sustained growth in surgical cases and specialty services
- Provident includes Sengstacke numbers

Inpatient/Observation-FYTD			
Measure	FYTD2018	FYTD Target	FYTD2017
Inpatient Discharges	497	500	524
- Long Stay Admissions	100	100	111
- One Day Admissions	30	40	34
Inpatient Days	2,478	2,400	2,571
Observation Discharges	528	470	463
Observation Days (Observation Discharge)	1,046	990	1,092
Avg LOS (Inpatient Discharge)	5.4	5.2	5.3
Surgical Cases	2,313	1,900	1,933
Radiology Tests	1,611	---	1,655

Emergency- FYTD			
Measure	FYTD2018	FYTD Target	FYTD2017
Emergency Visits	25,929	24,800	24,705
Adult Emergency Visits	22,827	22,260	22,194
Peds Emergency Visits	1,421	1,510	1,505
LWBS	1,681	1,030	1,006
Radiology Tests	12,534	---	12,253

Outpatient Clinic- FYTD			
Measure	FYTD2018	FYTD Target	FYTD2017
Total Registrations	19,903	18,660	16,679
Specialty/Diagnostic/Procedure Provider Visits		310	
Sengstacke Primary Care	13,739	15,250	14,280
Sengstacke (excludes psych) Specialty Care	16,759	13,880	13,091
Radiology Tests	7,653	---	6,596

ACHN Operation Overview for Nine Months ending September 2018



ACHN Primary- FYTD			
Measure	FYTD2018	FYTD Target	FYTD2017
Austin	10,449	11,891	10,479
Children's Advocacy	390	495	448
Cicero	9,126	10,401	9,569
Cottage Grove	8,054	8,847	8,100
Englewood	9,540	11,010	10,223
Logan Square	11,317	11,190	9,873
Morton East	736	893	707
Near South	11,465	12,605	11,396
Oak Forest	12,505	12,196	11,058
Prieto	13,719	17,767	16,148
Robbins	8,262	9,176	8,477
Vista	9,243	8,192	6,998
Woodlawn	7,407	8,420	7,550
Total Primary Care Provider Visits	112,213	123,082	111,026

ACHN Specialty- FYTD			
Measure	FYTD2018	FYTD Target	FYTD2017
Ambulatory of Provident	236	---	63
Austin (OBGYN)	467	460	432
Cicero (OBGYN & Fam Plan)	1,249	1,330	1,218
Logan Square (OBGYN)	923	970	842
Oak Forest	22,738	21,470	21,593
Oral Health (reg count only)	4,246	3,520	3,791
Total Specialty Care Provider Visits	29,859	27,750	27,939

ACHN Total- FYTD

Measure	FYTD2018	FYTD Target	FYTD2017
Total Registrations*	249,311	---	256,430
Total Provider Visits*	169,776	190,690	169,988

Comments :

- Vista, Logan Square and Oak Forest exceed FY2018 primary care visit targets.
- Provider vacancies , especially in smaller clinics could be a factor

*excludes Roseland, Fantus, Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, add Oral Health assuming all registrations are provider visits

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COOK COUNTY HEALTH
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CountyCare Health Plan

Financial Statements & Operational Stats

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CountyCare Income Statement for the Ten Months ending September 2018(in thousands)

	Year to Date		
	Actual	Budget*	Variance
Member Months	3,363	2,250	1,113
Total Revenue	1,614,381	1,037,168	577,214
Expense			
Total Admin Expenses	66,345	49,471	(16,874)
CCHHS Clinical Expenses			
Claims	139,065	89,858	(49,208)
Pharmacy Claims	24,380	64,553	40,173
Care Management	6,526	12,750	6,224
Total CCHHS Clinical Expenses	169,971	167,160	(2,811)
External Clinical Expenses			
Claims	868,156	522,962	(345,195)
Hospital Supplemental Access Pmt	108,975	-	(108,975)
Pharmacy Claims	252,684	197,610	(55,074)
Care Management	53,845	23,325	(30,520)
Dental Claims	35,702	16,650	(19,052)
Transportation Claims	12,635	11,250	(1,385)
Optical Claims	6,790	1,913	(4,878)
Member Incentives	1,264	-	(1,264)
Total External Clinical Expenses	1,340,051	773,709	(566,342)
Total Clinical Expenses	1,510,023	940,869	(569,154)
Total Expenses	1,576,368	990,340	(586,028)
Net Income Before Rate Adjustment	38,013	46,828	(8,814)
Medical Loss Ratio (MLR)	94%	91%	3%
Net Income Before Prior Period Adj/IGT	38,013	46,828	(8,814)
IGT	30,424	28,418	2,006
Amortization	7,564	7,564	-
Net Income After IGT And Amortization	25	10,846	(10,820)

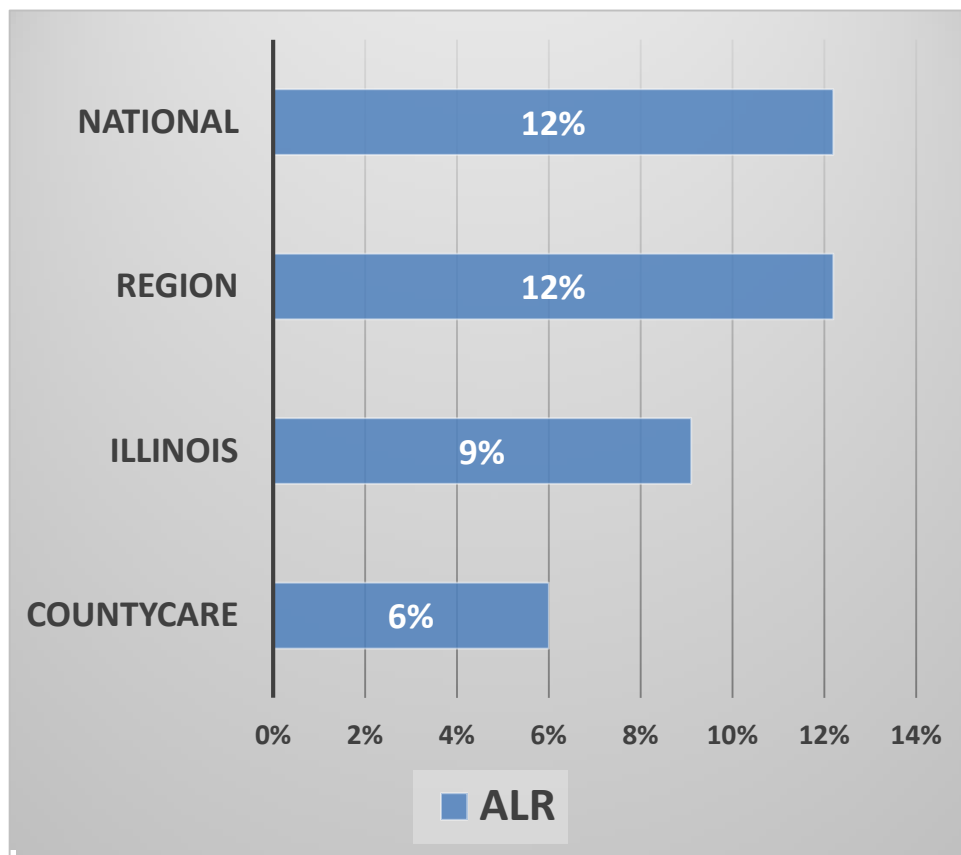
*Not including Appropriation Adjustments

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CountyCare Operational Stats for the Ten Months ending September 2018



Comments:

- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 94% YTD.
- With 335,000 members in September 2018, CountyCare is the still largest Medicaid Managed Care plan in Cook County.
- CountyCare contributed \$170M to CCHHS

Milliman Research Report-Medicaid Risk-Based Managed Care: Analysis of Financial results for 2016 . Region consists of Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin
MLR – Medical Loss Ratio, %age of premium spent on health care quality . ALR Administrative loss Ratio - %age spent on overhead expenses, such as marketing, profits, salaries, administrative costs etc.

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Correctional Health Services

Financial Statements & Operational Stats

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Income Statement for the Ten Months ending September 2018(in thousands)

<u>Correctional Health Services</u>	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	%	\$
Operating Revenue	177.02	131.16	35%	46
<u>Operating Expenses</u>				
Salaries & Benefits	48,484	55,224	12%	6,740
Overtime	5,348	4,256	-26%	(1,093)
Pension*	18,117	18,117	0%	0
Supplies	1,692	1,181	-43%	(511)
Pharmaceutical Supplies	5,855	6,450	9%	595
Purch. Svs., Rental, Oth.	7,764	8,029	3%	265
Depreciation	86	86	0%	0
Total Operating Exp	87,347	93,343	6%	5,996
Operating Margin	(87,170)	(93,212)	6%	6,042
Non Operating Revenue	89,422	89,422	0%	-
Net Income/(Loss)	2,252	(3,790)	159%	6,042

*Year to Date (10 months) Pension Liability per GASB

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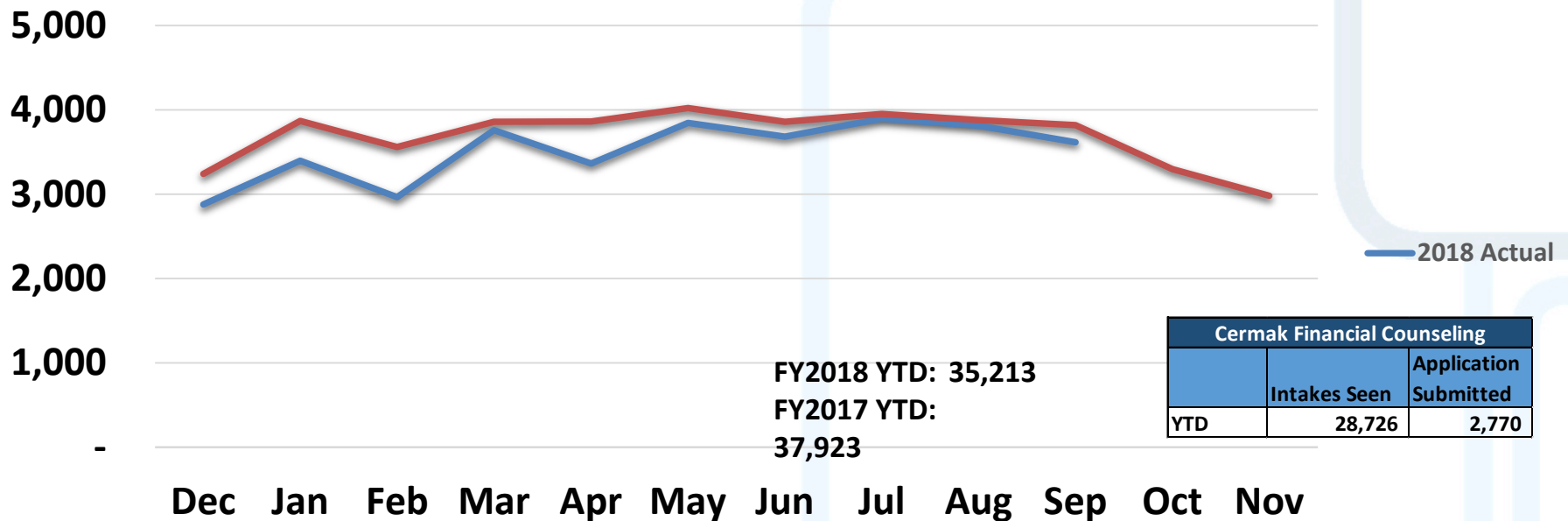
Unaudited Financial Statement



COOK COUNTY HEALTH
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Correctional Health Operation Overview for Nine Months ending August 2018

Total Intakes



Comments;

- Fewer but more resource intense detainees, increases experienced in Health requests per patient with top 3 referrals in Oral Surgery, Ear Nose & Throat as well as Hand Clinic
- Continued success around screening and financial counselling to ensure continuity of coverage

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Cook County Dept. of Public Health

Financial Statements & Operational Stats

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COOK COUNTY HEALTH
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Income Statement for the Ten Months ending September 2018(in thousands)

Cook County Public Health	Year-To-Date		Variance	
	Actual	Budget	%	\$
Operating Revenue	1,635	1,212	35%	424
Operating Expenses				
Salaries & Benefits	8,168	9,061	10%	893
Overtime	4	6	39%	2
Pension*	3,049	3,049	0%	-
Supplies	27	119	77%	92
Purch. Svs., Rental, Oth.	367	777	53%	410
Depreciation	2	2	0%	0
Utilities	44	40	-10%	(4)
Total Operating Exp	11,661	13,054	11%	1,393
Operating Margin	(10,026)	(11,842)	15%	1,817
Non Operating Revenue	1,999	1,999	0%	-
Net Income/(Loss)	(8,026)	(9,843)	18%	1,817

*Year to Date (10 months) Pension Liability per GASB

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Unaudited Financial Statement



COOK COUNTY HEALTH
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CCDPH Overview for Ten Months ending September 2018

Public Health	Program Title	Metric	YTD Thru Sep 18
	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	90%
		Cost per county residents served	\$5.35
	Environmental Health	Cost per Inspection Efficiency	\$209.00
		Time from receipt of Chlamydia or gonorrhea report to field (days)	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%
Lead Poisoning Prevention	Program Title	Metric	YTD Thru Sep 18
	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols Efficiency	62%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit Outcome	52%
TB Program	Program Title	Metric	YTD Thru Sep 18
	TB Program	Number of completed Direct Observation Treatments (DOT) Outcome	92%



CCHHS Administration

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Income Statement for the Ten Months ending September 2018(in thousands)

<u>Administration</u>	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	%	\$
<u>Operating Expenses</u>				
Salaries & Benefits	34,320	38,289	10%	3,969
Overtime	441	333	-32%	(108)
Pension*	12,982	12,982	0%	-
Supplies	1,411	1,583	11%	172
Purch. Svs., Rental, Oth.	6,570	9,995	34%	3,425
Depreciation	3,178	3,178	0%	0
Total Operating Exp	58,903	66,361	11%	7,458
Operating Margin	(58,903)	(66,361)	11%	7,458
Non Operating Revenue	8,513	8,513	0%	-
Net Income/(Loss)	(50,390)	(57,848)	13%	7,458

*Year to Date (10 months) Pension Liability per GASB

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Unaudited Financial Statement



**COOK COUNTY HEALTH
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Appendix

System-wide Volumes / Stats

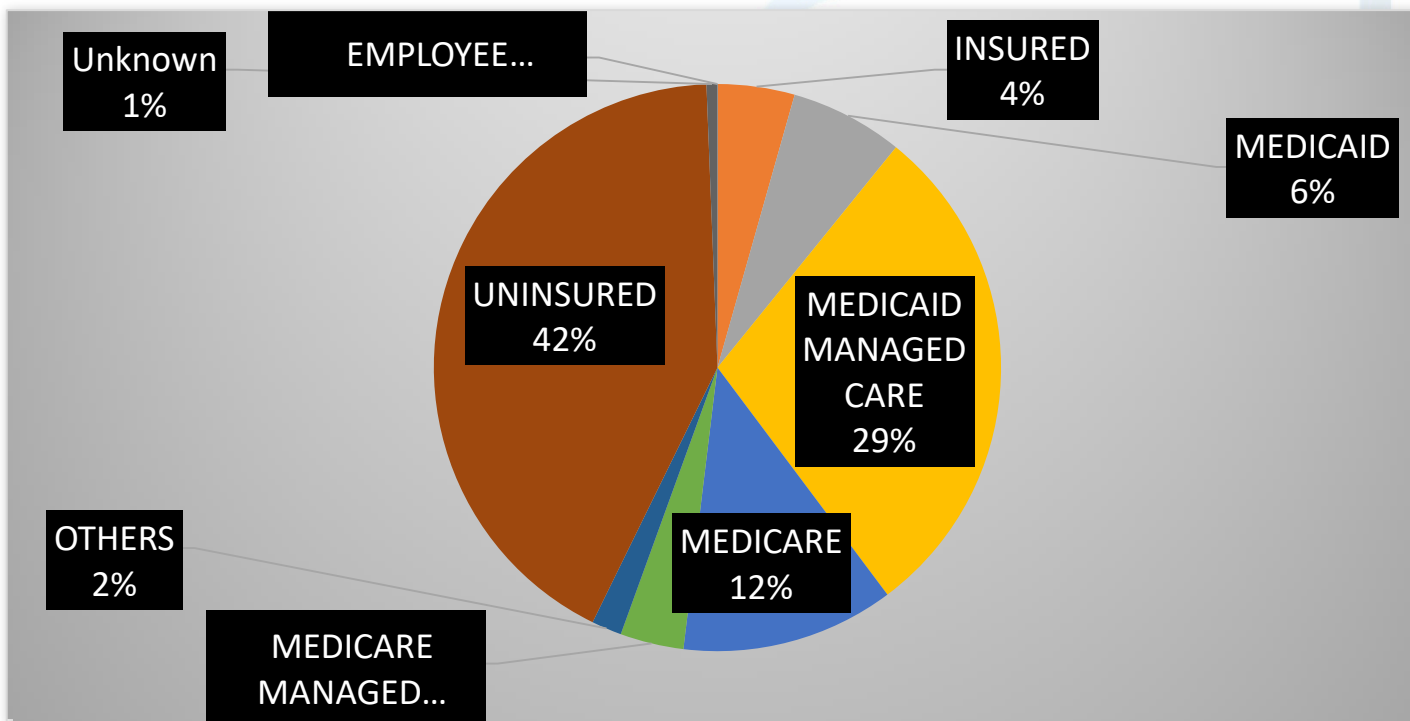
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System-wide Payer Mix by Visits

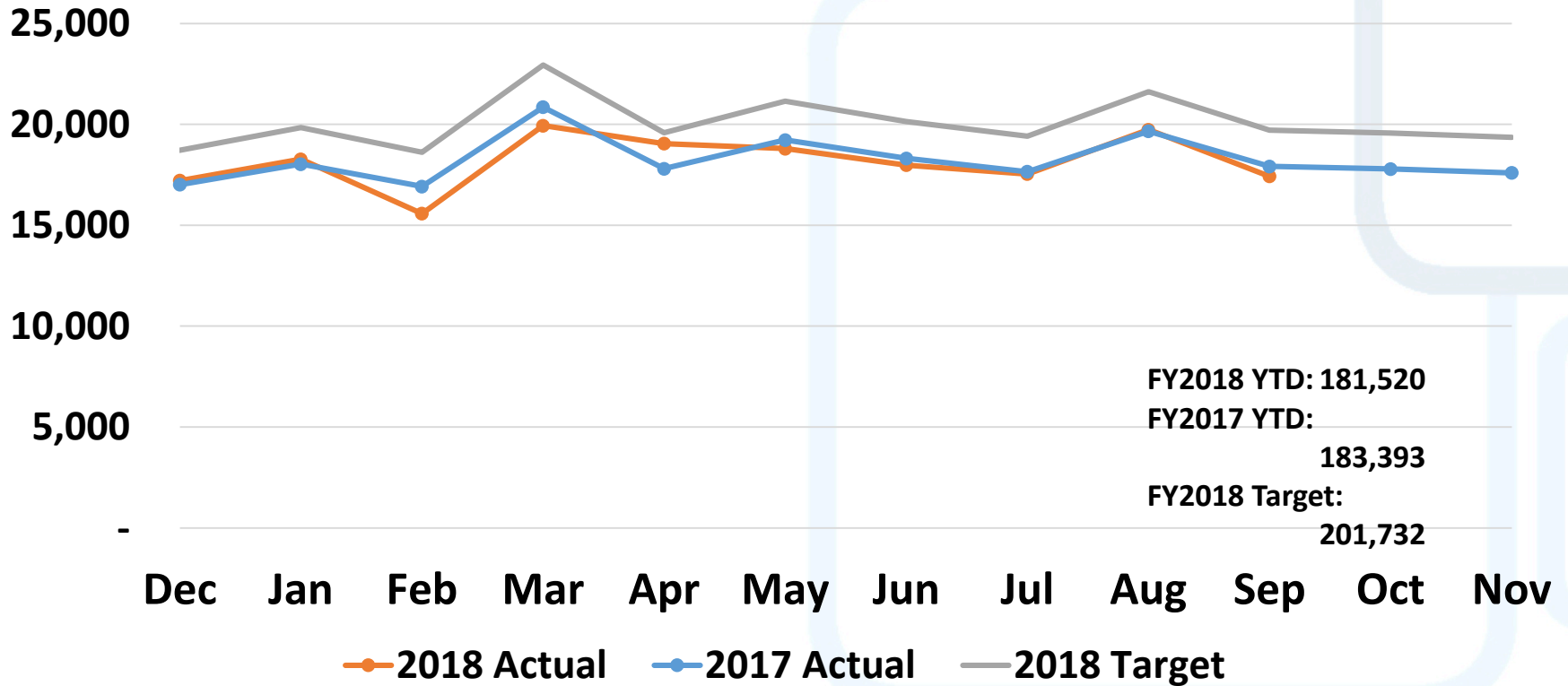


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Primary Care Provider Visits

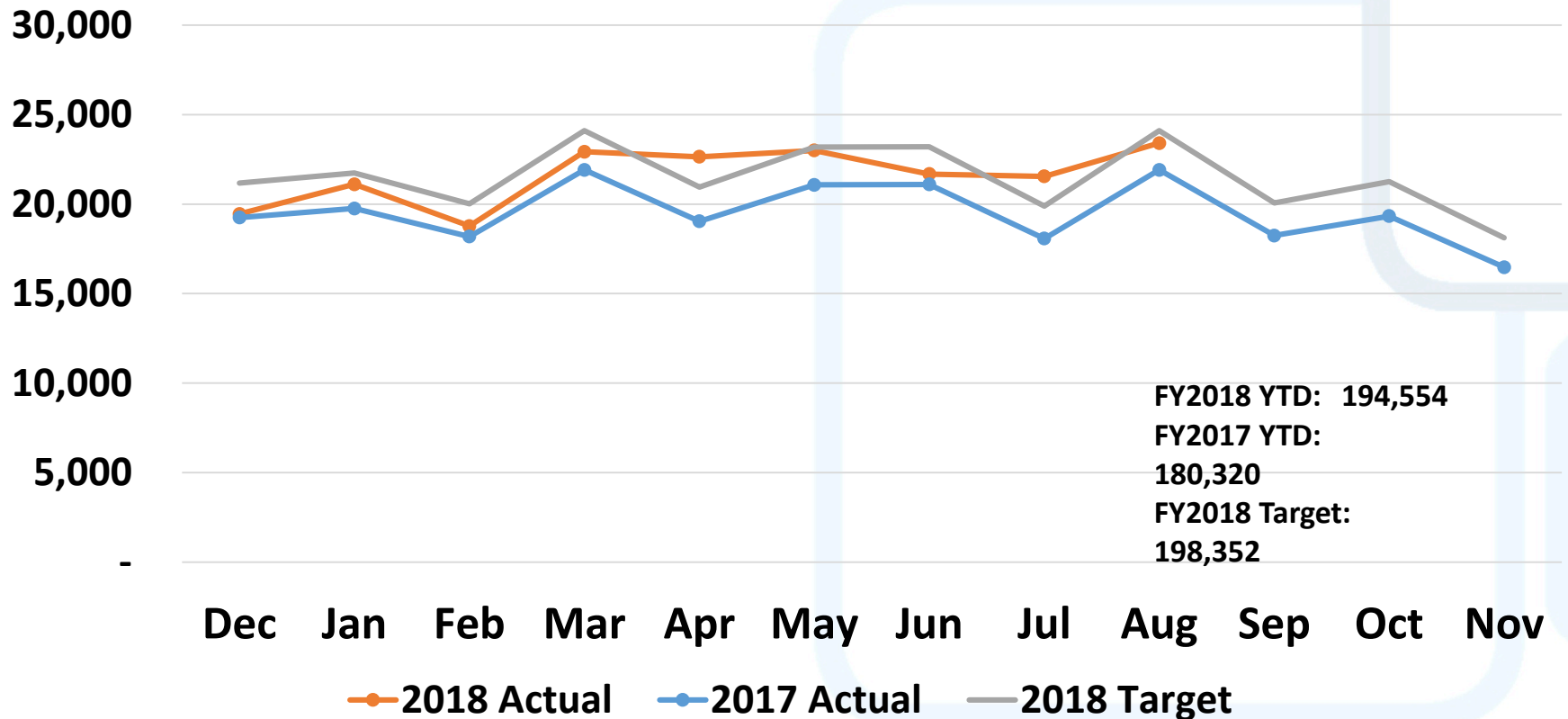


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Specialty Care Provider Visits

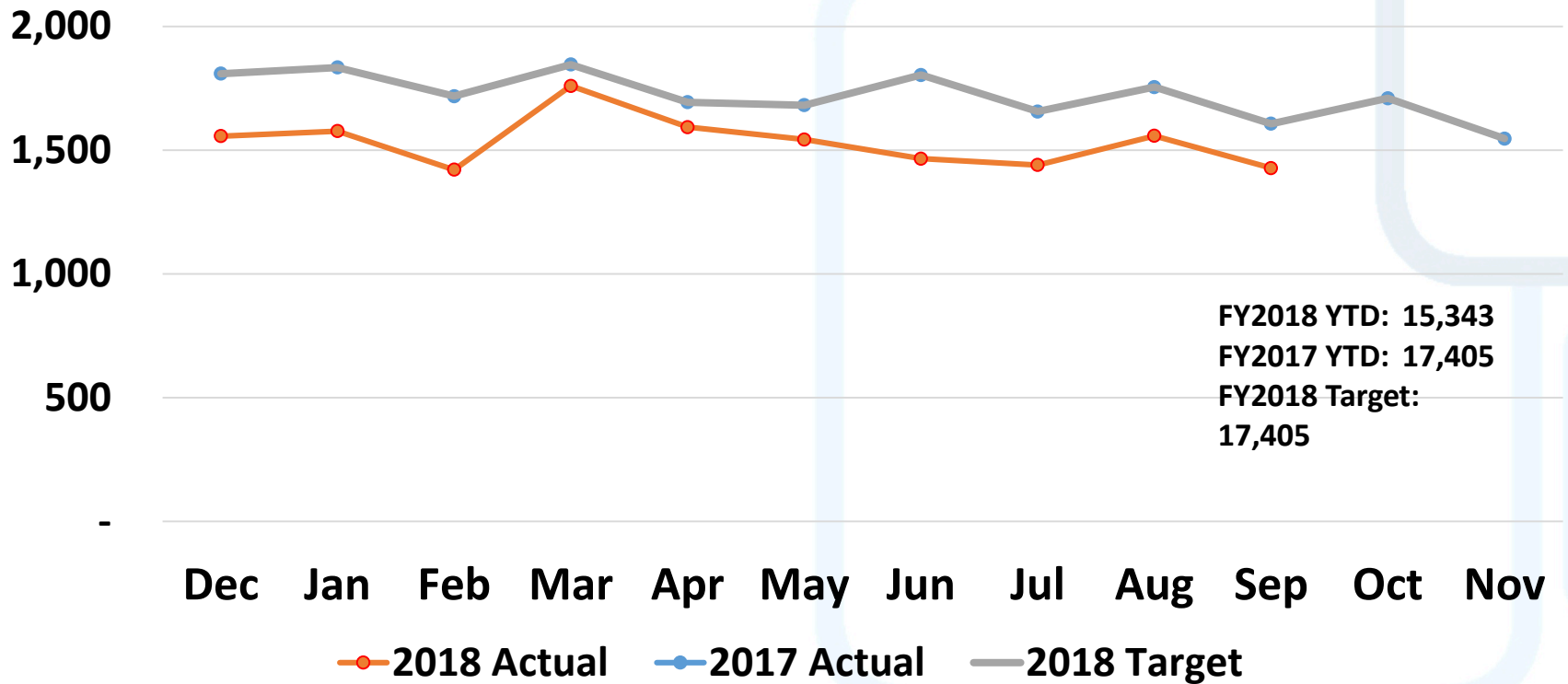


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Total Inpatient Discharges

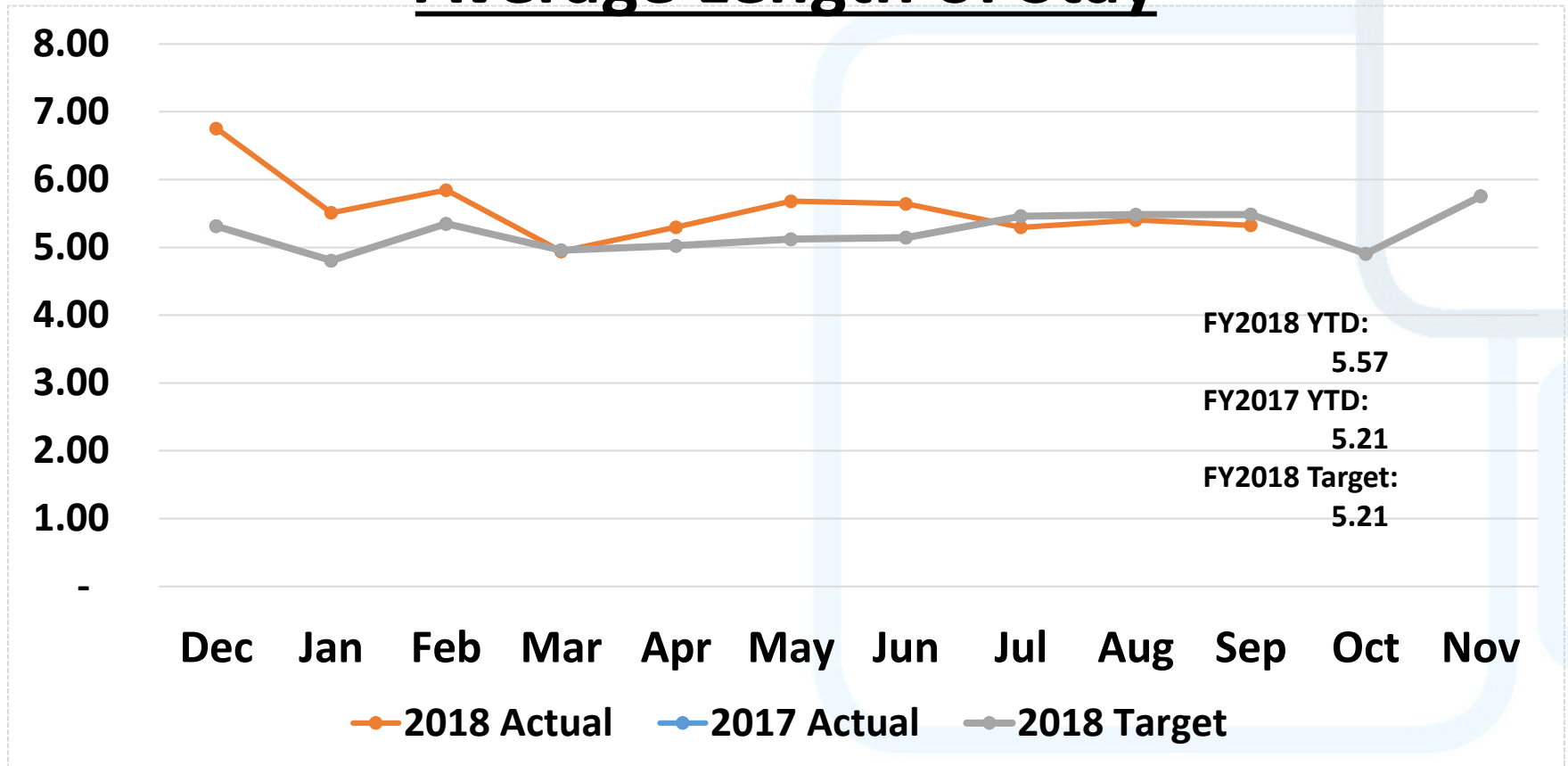


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Average Length of Stay

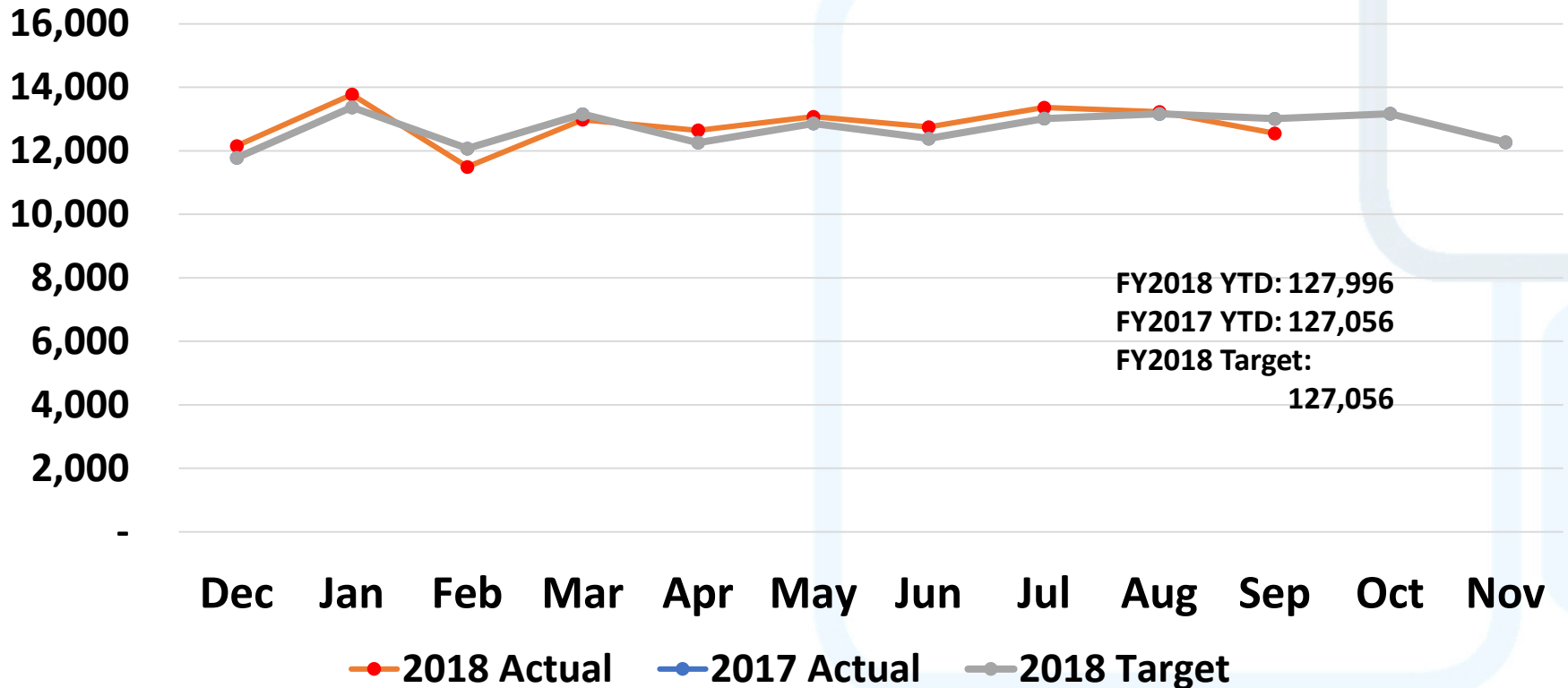


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Total Emergency Room Visits

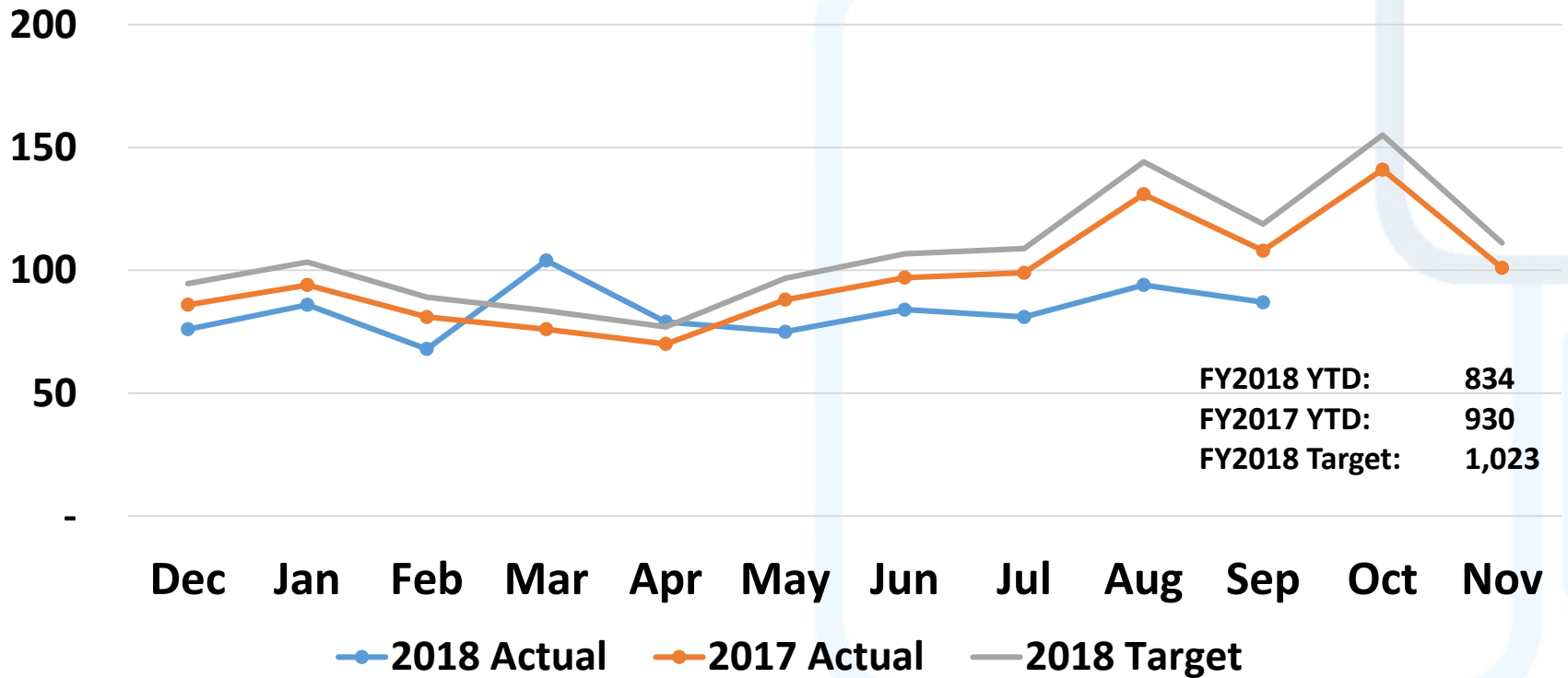


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Total Deliveries



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Total Surgical Cases

